18AU51

Fifth Semester B.E. Degree Examination, Feb./Mar. 2022 **Management and Entrepreneurship**

Max. Marks: 100 Time: 3 hrs.

Note: Answer any FIVE full questions, choosing ONE full question from each module.

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1	a.	Define Management.	Briefly	explain the	different	levels	and	skills	required	at	different
		Management levels.					Ęw	>		(10 Marks)

Explain briefly the various functions of Management.

(10 Marks)

OR

Briefly explain the Hierarchy of plans with relevant diagram. (10 Marks) 2 a.

Discuss briefly the various steps involved in the Planning process. (10 Marks)

Module-2

Briefly explain the steps involved in the recruitment and selection process. (10 Marks) 3 a. List and explain the essentials of Sound Control System. (10 Marks)

(10 Marks) What is Controlling? Discuss the steps in a control process. a. Explain the Maslow's theory of motivation, with a neat diagram. (10 Marks) b.

Module-3 Define the term Entrepreneur. Explain the functions of an Entrepreneur. (10 Marks)

a. Explain the types of Entrepreneur. b.

(10 Marks)

Briefly compare Entrepreneurs and Managers. 6 a.

(05 Marks)

List and explain the characteristics of an Entrepreneur. b.

(05 Marks) (10 Marks)

Explain the various stages in Entrepreneurial Process. C.

Module-4

Define "Small Scale Industry (SSI)" and state the characterisation and objectives of SSI. 7 (10 Marks)

Explain the steps involved in setting up a Small Scale Industries (SSI).

(10 Marks)

OR

What are the objectives and functions of DIC and NSIC? (10 Marks) 8

(10 Marks)

Explain the objective and functions of KSFC and SISI / MSME. b.

Module-5

What is the meaning of a "Project"? State and explain the objectives of Projects. (05 Marks) 9 a. (05 Marks)

Write various points / factors to be considered for Project identification. b.

Explain in detail the contents of "Project Report". C.

(10 Marks)

OR

Write the characteristics of Partnership firm and list its advantages and disadvantages. 10 (10 Marks)

Explain briefly the features of Sole proprietorship and mention its advantages and (10 Marks) disadvantages.

2. Any revealing of identification, appeal to evaluator and /or equations written eg, 42+8=50, will be treated as malpractice. Important Note: 1. On completing your answers, compulsorily draw diagonal cross lines on the remaining blank pages.

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b.